

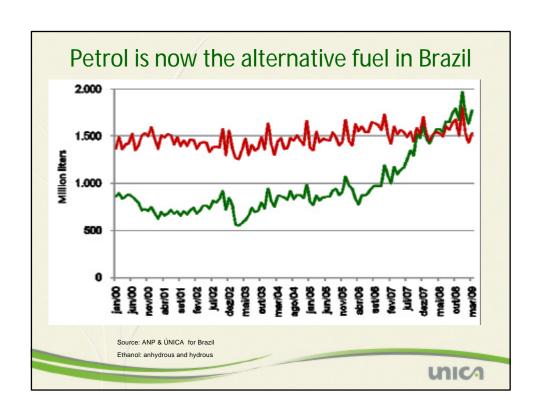
#### **UNICA**

- Leading sugarcane industry association, representing 127 producers and mills located in the Center-South of Brazil.
- Responsible for more than 60% of all ethanol and sugar production in Brazil.
- Emerging as a leader in the generation of bioelectricity
- International presence





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170 of the country	total arable la	iiu	
Millions of Hectares (2007)			%
BRAZIL	851	total	arable
TOTAL ARABLE LAND	354.8	land	land
1. Total Crop Land	76.7	9.0%	21.6%
Soybean	20.6	2.4%	5.8%
Corn	14.0	1.6%	3.9%
Sugarcane	7.8	0.9%	2.2%
Sugarcane for ethanol	3.4	0.4%	1.0%
Orange	0.9	0.1%	-
2. Pastures	172.3	20%	49%
3. Available area Total arable land – (crop land + pastures)	105.8	12%	30%

#### Net growth of agriculture land uses area and cattle herd 2002-2006

State	Sugarcane (ha)	Other crops (ha)	Pasture (ha)	Total used area (ha)	Cattle Herd (hd)
São Paulo	622	-224	-882	-484	-909
Minas Gerais	153	389	-625	-82	1,644
Paraná	74	850	-1	287	-284
Mato Grosso do Sul	41	1	-985	-210	558
Goiás	34	576	-2,041	-1,431	545
Bahia	26	492	143	661	912
Mato Grosso	25	1,634	-1,437	0	3,881
Maranhão	16	298	-463	-148	1.835
Pará	3	115	2,502	2,620	5,311
Piauí	3	206	-112	97	34
Rondônia	1	124	-363	-239	3,444
Tocantins	1	0	-595	-355	1
Acre	1	13	109	123	635
South-Centre	949	3,226	-5,971	-1,920	5,435
Total	1,000	5,446	-5,385	1,061	18,383

(1,000 ha and heads) Source: PAM/IBGE, Agricultural Census/IBGE and PPM/IBGE. Extracted from Nassar et al: 'prospects of the sugarcane expansion in Brazil, in Sugarcane Ethanol; contributions to climate change and mitigation and the environment, Wageningen university, 2008

# Projections 2008-2018: Expected Land Allocation for Sugarcane, Grains and Pastures

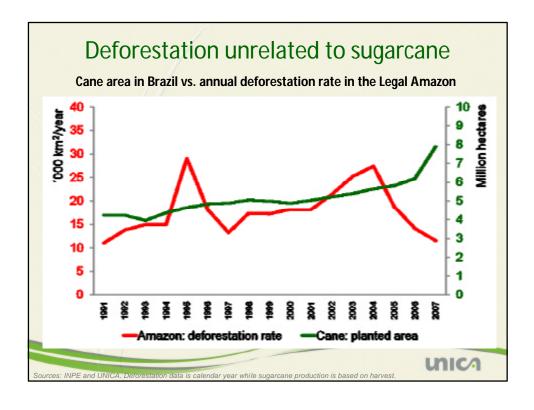
	2008	2018	Absolute growth
Sugarcane (ha)	6,359	9,654	3,295
Grains (ha)	26,332	29,529	3,198
Pasture (ha)	92,328	86,215	-6,113
Total (ha)	125,018	125,398	380
Cattle Herd (hd)	119,399	125,501	6,102

1,000 ha and heads

Grains: soybean, corn, cotton, rice and dry beans.

Source: PAM/IBGE, Agricultural Census/IBGE and PPM/IBGE. Extracted from Nassar et al: 'prospects of the sugarcane expansion in Brazil, in Sugarcane Ethanol; contributions to climate change and mitigation and the environment, Wageningen university, 2008

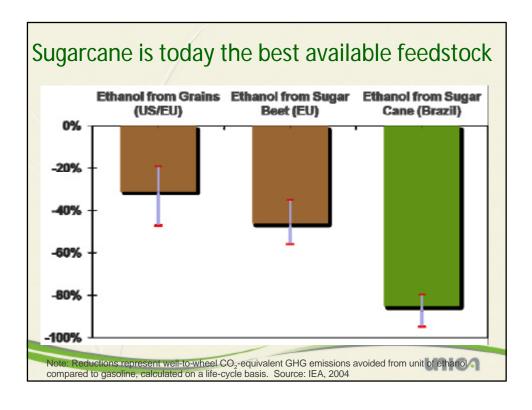




#### Main drivers for deforestation in Brazil

- Lack of structured and consistent national policy to control deforestation
- Institutional confusion and fragility no clear rules, alphabet soup of federal, state and municipal legislation
- Lack of clear land titles
- Lack of resources to enforce legislation
- High value of free land large scale agribusiness
- Informal and illegal market for timber unfair competition to sustainable models
- Poverty and lack of environmental education. The forest is a cash-crop for local communities
- Poor value added to forest products (environmental services, wood and nonwood products)
- Precarious governance structure of human settlements in Amazon

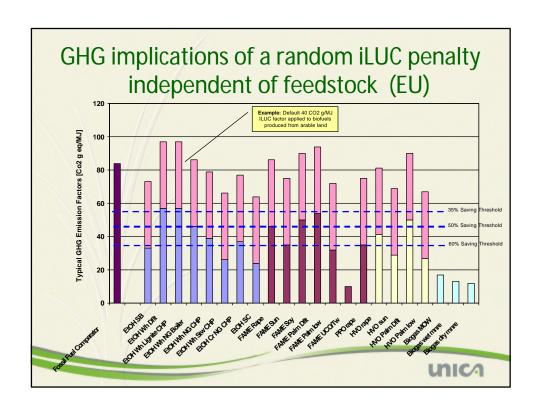


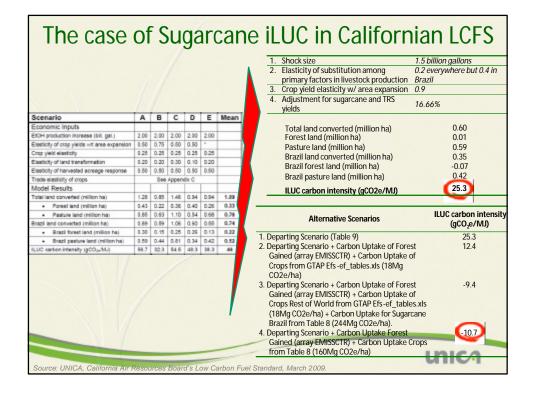


# Indirect Land Use Change (iLUC)

- In the public debate and being introduced in regulatory initiatives
  - CARB LCFS
  - EPA RFS2
  - EU RES Directive
- What are the best regulatory responses to tackle a phenomenon whose importance and magnitude is unknown today?







# The case of Sugarcane iLUC in Californian LCFS



- Systematic Sensitivity Analysis should be performed
- Unrealistic size of the demand shock
- Pasture land and cattle intensification
- Elasticities and Scenarios
- Elasticity of crop yields with respect to area expansion
- Yield improvement
- UNICA's letter to CARB available upon request

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## **Environmental Protection Agency: RFS 2**

- 5 May 2009: proposed rules to implement the new RFS, sugarcane ethanol scores 44% emissions reduction compared to petrol
- However, contains inacurrate data and unrealistic assumptions
- Integrating the Brazilian extension of FAPRI model, based on the analysis of recent research, even including indirect land use effects, EPA stated that Brazilian sugarcane ethanol saves 64% lifecycle GHG emissions compared to petrol.
- This is only the first run of the model.
- 60 day period for comments UNICA to contribute



## Limits of current predictive models

- CGE models take given world economic conditions shocked with a volume of biofuels to create the perceived land conversion results
  - Unfit for world changing economic conditions, not for shifts in policies, weather, social variables, assume zero innovation, etc.
  - Do not compute use of degraded, marginal, or idle land
  - Unable to integrate recent and evolving science
- Predictive modeling has high degree of uncertainty
  - Small biais in input parameters lead to large errors: the more complex the model is, the less accurate results are
  - Need for accurate data vs today's use of unrealistic macrodata
  - Models gives indications of changes from simulated scenarios. Modelers avoid putting too much weigh or credence on precise numbers
- Do not define responsibilities:
  - Impossible for industry to use as management practices
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Uncertain for policy makers

#### Conclusions

- Current models are complex, subject to numerous assumptions, and not fit for policy recommendations
- Assessments should be based on sound and empirical science, to ensure proper integration in policy ruling
- International co-operation, incl. with producing countries scientists, is absolutely necessary
- Need of globally harmonised methodologies to assess iLUC
- A penalty based policy, based on currently available methodologies would not reduce iLUC but simply run the risk to disqualify existing biofuels based on immature science. This while the scope of the problem goes well beyond the competences of the industry.
- Recommendations (because ILUC can only be tackled by public policies)
- Consistent policies to fight deforestation
- Encourage land use planning (e.g. agro-ecological zoning in Brazil) and use of land which is available and suitable and does not displace other crops, e.g. degraded lands
- Promote biofuels with high environmental (GHG) performances and high productivity
- Don't sacrifice biofuels which have a real potential to mitigate climate change and enhance energy security on the basis of unproven hypothesis that are legally questionable!



