

Product Developments in the Bio-based Chemicals Arena

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Introduction

Market size and potential GHG savings

Technology push or market pull?

List of Bio-based chemicals and producers

Dilemma: Drop-in versus novel building blocks

Conclusions

Why producing Biobased Chemicals (in conjunction with Bioenergy) in a Biorefinery

- To improve the economics of bioenergy production
- To make scaling up easier (makes plant already commercial viable at smaller scales)
- Unique functionality
- Medium term CO₂ storage (depending on chemical)
- Reduction of NREU usage (both because of renewable product and less fossil fuel used in production)

Current Market Size

Fossil based Chemicals:
330 million tonnes

Main molecules:
methanol, ethylene, propylene, butadiene,
benzene, toluene and xylene

Biobased Chemicals & Materials
50 million tonnes

Main molecules:
Non-food starch, cellulose fibres/derivatives,
tall oils, fatty acids and fermentation products

Potential for GHG savings

Product	GHG savings (t CO ₂ /t of product)	Installed world capacity (million t/year)	Annual GHG savings (million tonne CO ₂ /year) ⁴
Acetic acid	1.2	8.3	9.6
Acrylic acid	1.5	2.9	4.4
Adipic acid	3.3	2.4	7.9
Butanol	3.9	2.5	9.6
Caprolactam	5.2	3.9	20.0
Ethanol	2.7	2.6	7.1
Ethyl lactate	1.9	1.2	2.2
Ethylene	2.5	100.0	246
Lysine	3.6	0.6	2.3
Succinic acid	5.0	1.4	6.8
1,3-propanediol	2.9	-	-
PHA	2.8	57.0	160
PLA	3.3	11.1	36.5

Hermann, B.G., et. Al. 2007 *Environ. Sci. Technol.* 41, 7915-7921.

Pull or Push ?

- Governmental – Legislative push
 - Sustainability
 - GHG/NREU usage
- Technological push
 - Biochemical / Chemical
 - Concepts versus applicability
- Market pull
 - Brand owners

What does the market think about this?



"We are working to completely eliminate the use of nonrenewable fossil fuels in our plastic bottles while maintaining quality and recyclability"



"Reducing the environmental impact of packaging: we will be developing partnerships with 2nd and 3rd generation bioplastics manufacturers"



"Using 100% renewable or recycled materials for all products and packaging"



"Reduce the carbon footprint of our operations"



"Halve the greenhouse gas impact of our products across the lifecycle by 2020"

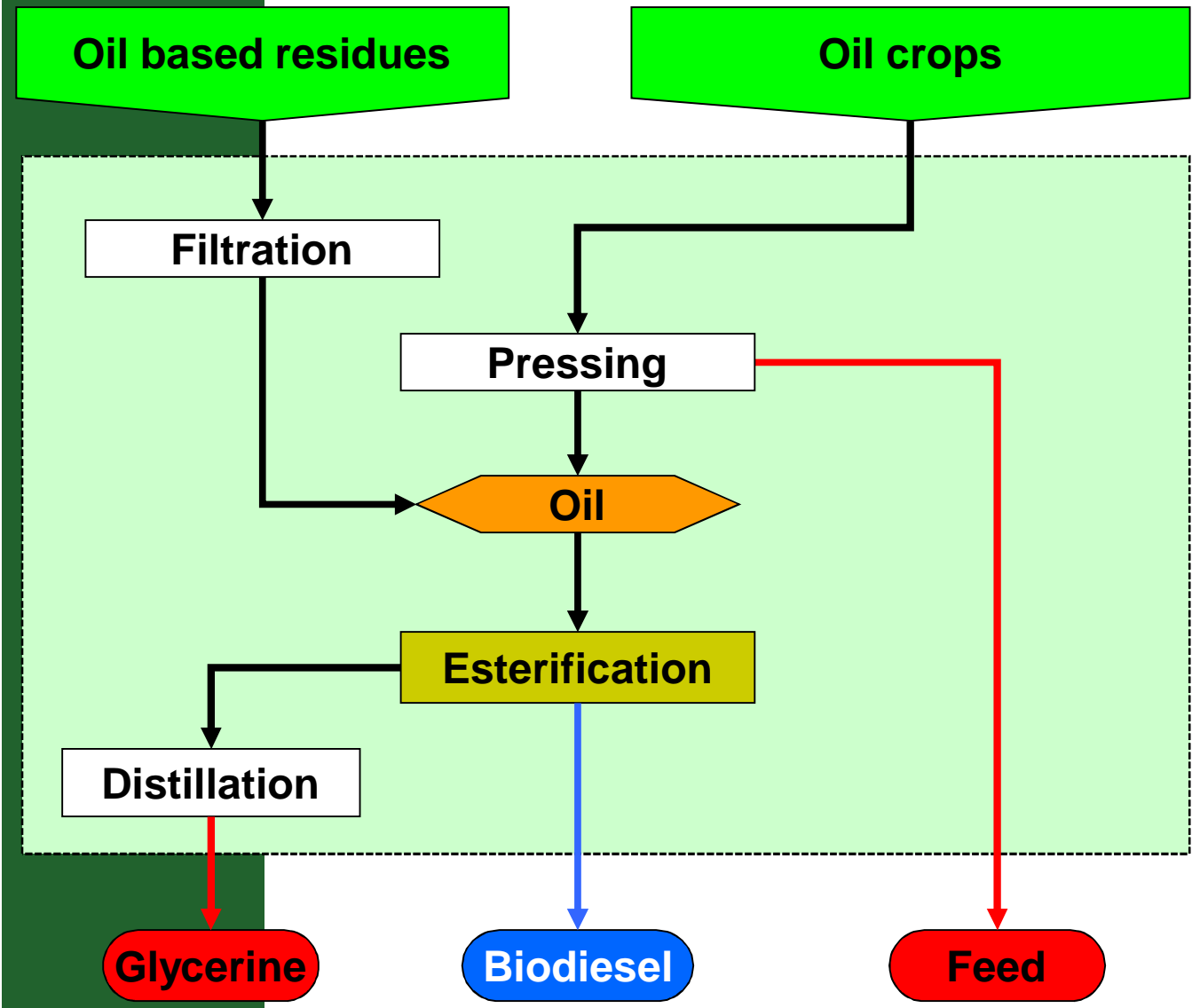


"Leading in the development and use of packaging materials made from sustainably managed renewable resources such as bioplastics"



"Green. That's how we'd like the world to be. As an environmental leader, we do more than meet industry standards – we seek to raise them"

What value chains are used ?



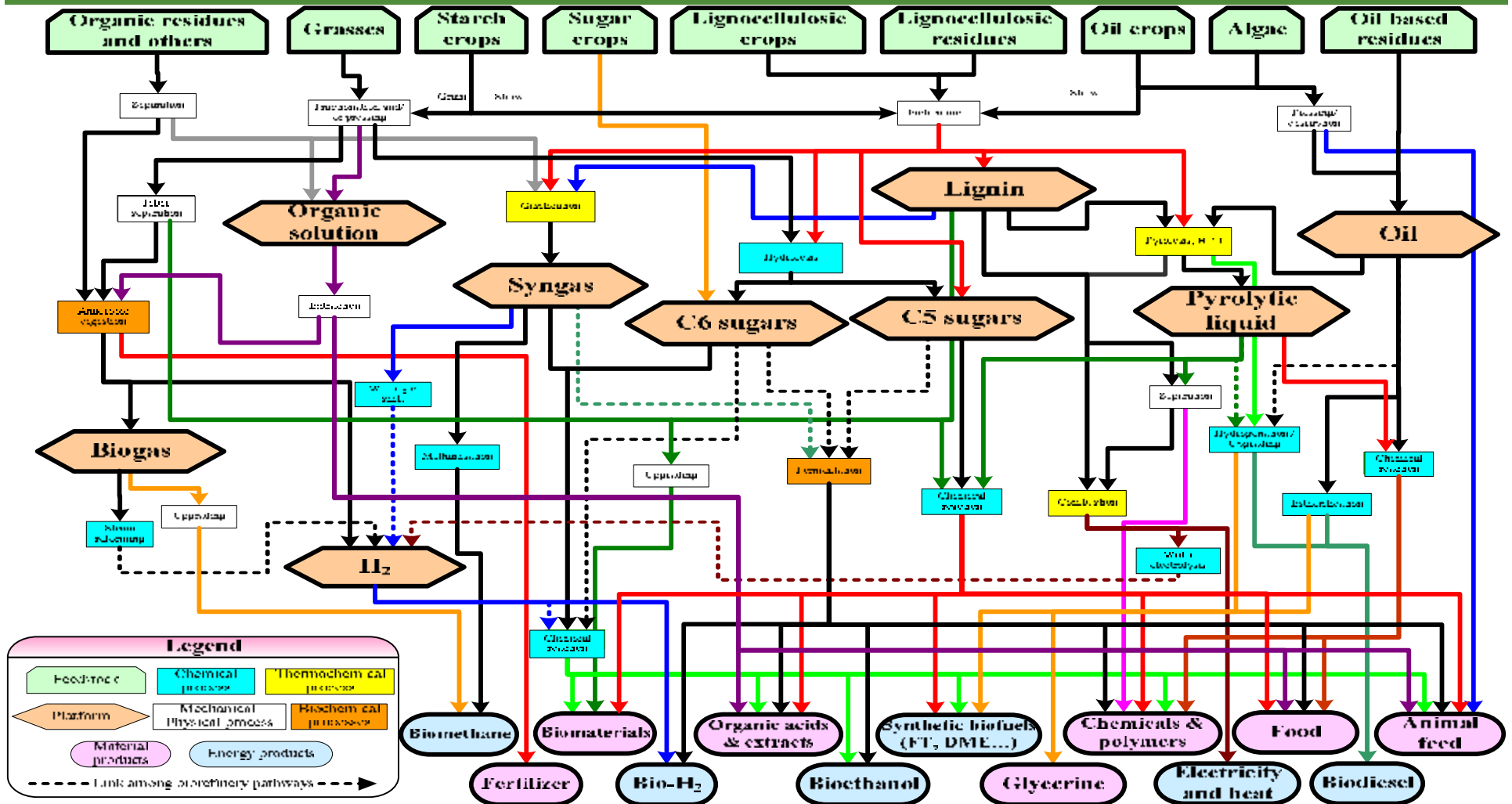
Feedstocks

Platforms

Processes

Products

Overview of Biorefinery Classification system



Syngas Platform

Biogas Platform

C6 sugar platform*

C6/C5 sugar platform

Plant-based Oil Platform*

Algae Oil Platform

Organic Solutions Platform

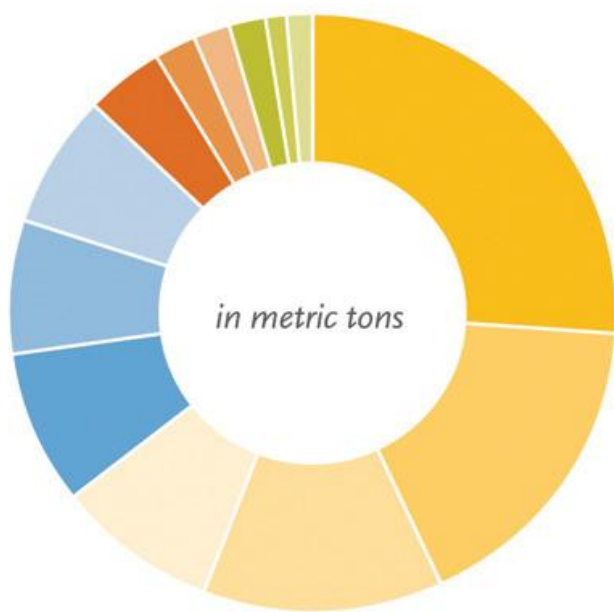
Lignin Platform

Pyrolysis Oil Platform

* Currently the dominant platforms for biobased chemicals

Biopolymer production capacity

Biopolymers production capacity 2015 (by type)



● Bio-PE	450.000	26 %
● Bio-PET	290.000	17 %
● PLA	216.000	13 %
● PHA	147.100	9 %
● Biodegradable Polyesters	143.500	8 %
● Biodegradable Starch Blends	124.800	7 %
● Bio-PVC	120.000	7 %
● Bio-PA	75.000	5 %
● Regenerated Cellulose ¹	36.000	2 %
● PLA-Blends	35.000	2 %
● Bio-PP	30.000	2 %
● Bio-PC	20.000	1 %
● Others	22.300	1 %
Total	1.709.700	100 %

¹ only hydrated cellulose foils

Plastics Europe anticipated biopolymer production capacity (tonnes) by 2015

Biobased Chemicals Table:

- Gives an overview of the biobased chemicals status in two categories
 - High growth potential
 - In the pipeline (Demonstration or pilot facility running)
- Organized from C1 (methanol, formic acid etc) to Cn (all molecules with more than 6 C atoms)
- Exhaustive list but certainly not complete
- Field is very dynamic at the moment so probably already some new changes / additions needed

Cn	Products with strong growth potential		Bio-Based Chemicals in the pipeline	
	Chemical	Company	Chemical	Company
1	Methanol	BioMCN, Chemrec	Formic acid	Maine BioProducts
	Methane Syn gas	Many BioMCN, Chemrec		
2	Ethylene	Braskem, DOW/Mitsui, Songyuan Ji'an Biochemical	Ethyl acetate	Zechem
	Ethanol	Many	Glycolic acid	Metabolix Explorer
	Ethyleneglycol	India Glycols Ltd, Greencol Taiwan	Acetic acid	Wacker
3	Lactic acid	Purac, NatureWorks, Galactic, Henan Jindan, BBKA	Acrylic acid	Cargill, Perstorp, OPXBio, DOW
	Glycerol	Many	Propylene	Braskem
	Epichlorohydrin	Solvay, DOW	3-Hydroxypropionic acid	Cargill
	1,3-Propanediol	DuPont/Tate&Lyle	n-Propanol	Braskem
	Ethyl lactate	Vertec BioSolvents	Isopropanol	Genomatica
	Propylene Glycol (1,2-Propanediol)	ADM		

Cn	Products with strong growth potential		Bio-Based Chemicals in the pipeline	
	Chemical	Company	Chemical	Company
4	n-Butanol	Cathay Industrial Biotech, Cobalt/Rhodia	1,4-Butanediol	Genomatica/M&G
	iso-Butanol	Butamax, Gevo	Methyl methacrylate	Lucite
	Succinic acid	BioAmber, DSM/Roquette, Myriant, BASF/Purac		
5	Furfural	Many	Itaconic acid	a.o. Qingdao Kehai Biochemistry Co, Itaconix
	Xylitol	a.o. Danisco/Lenzing, Xylitol Canada	Isoprene/Farnesene	Goodyear/ Genencor, GlycosBio, Amyris
	Glutamic acid	a.o. Global Biotech, Meihua, Fufeng, Juhua	Levulinic acid	Maine BioProducts, Avantium, Segetis, Circa Group

Cn	Products with strong growth potential		Bio-Based Chemicals in the pipeline	
	Chemical	Company	Chemical	Company
6	Sorbitol	a.o. Roquette, ADM	Adipic acid	Verdezyne, Rennovia, BioAmber, Genomatica
	Lysine	a.o. Global Biotech, Evonik/RusBiotech, BBKA, Draths, Ajinomoto	FDCA	Avantium
	Isosorbide	Roquette	Glucaric acid	Rivertop renewables
	Citric acid	a.o. Cargill, DSM, BBKA, Ensign, TTCA, RZBC	Caprolactam	DSM
n	PHA	Telles, Meridian plastics (103)	<i>Para</i> -Xylene	Gevo, Draths*, UOP, Anellotech, Virent
	Dicarboxylic acids	Cathay Biotech, Evonik		
	Fatty Acid derivatives	Croda, Elevance		

Product Commercialization

Key criteria

Market assessment

Market fundamentals (local, regional, global)

Feedstock availability and price

Product profitability

Competitive nature of market

Need for partnerships

Downstream development opportunities

Technology assessment

Commercial experience

Necessary capital investment

Process complexity

Access to technology

Environmental considerations

Drop-in versus New Functionality

Bio-based chemicals	Reference petrochemicals
Ethyl lactate	Ethyl acetate
Ethylene	Ethylene
Adipic acid	Adipic acid
Acetic acid	Acetic acid
n-Butanol	n-Butanol
PTT	PTT & Nylon 6
PHA	HDPE
PLA	PET and PS
FDCA	Terephthalic acid
Succinic acid	Maleic anhydride

Drop-in versus Unique functionality

	Drop-in	Unique molecule
Market acceptance	↑↑	↓↓
Speed of introduction	↑↑	↓↓
Fit with existing infrastructure	↑↑ ↔	↔ ↓
Oil/Feedstock price sensitivity	↑↑↑	↑
Sustainability	↑ ↔ ↓	↑↑↑ ↔
Unique market space	↓↓↓↓	↑↑↑↑
Scalability	↑↑↑	↑ ↔ ↓
Legislation (e.a. REACH)	↑↑↑	↑↑↑↓↓↓

Example: FDCA versus PTA



Bottles



Fibers



Film

Compared to oil-based products...

- Can YXY compete on price?
- Can YXY compete on performance?
- Can YXY deliver a significantly better environmental footprint?

Compete on price



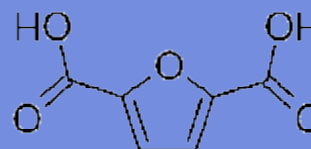
PTA

- Oil-based
- Building block for PET
- 50 million ton per year
- Price drivers:
 - Ø Oil price
 - Ø Supply/demand



FDCA

- Bio-based
- Building block for PEF
- Potential market > 100 million ton
- Price drivers:
 - Ø Carbohydrate price
 - Ø Economy of scale



Compete on Performance



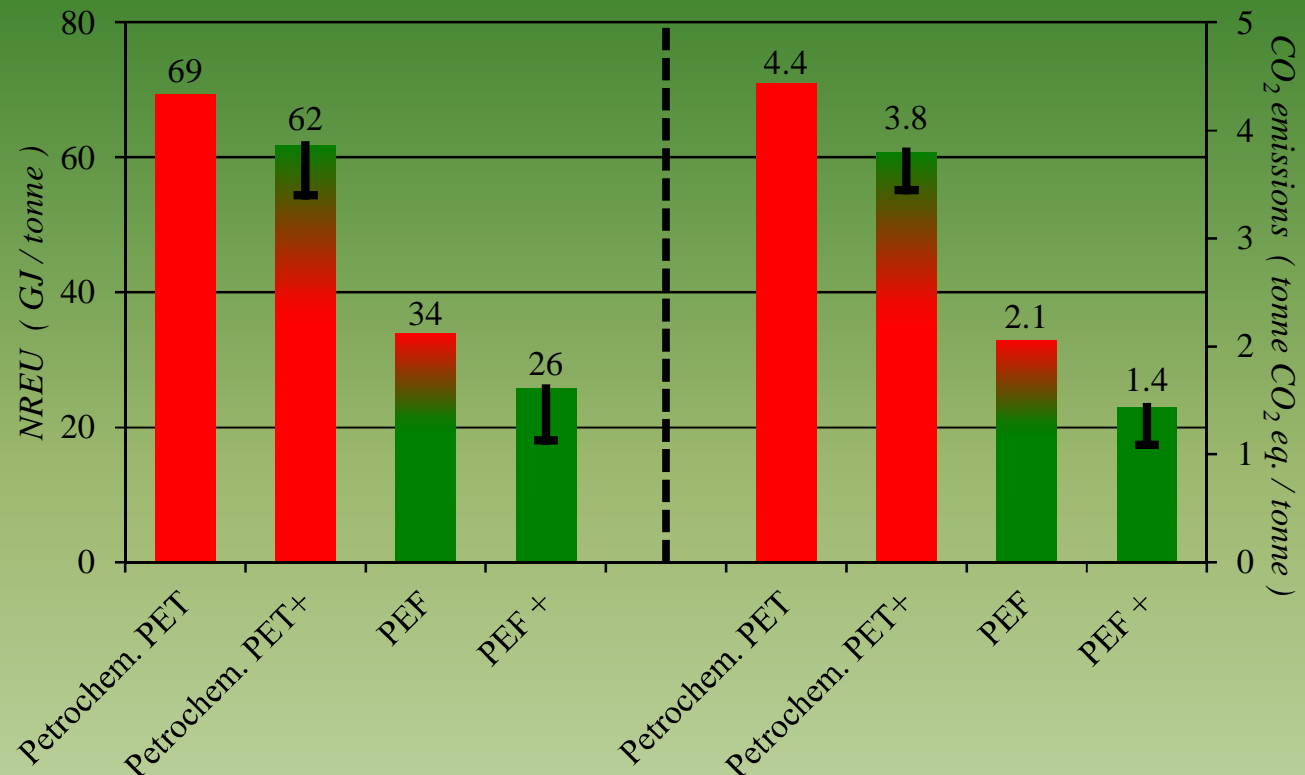
PEF has the potential to beat PET

- Better or similar properties compared to PET
- Based on carbohydrates instead of oil
- Recyclable

PEF has great barrier properties

- O₂ barrier > 6-10 times better than PET
- CO₂ barrier > 4 times better than PET
- H₂O barrier > 2 times better than PET

Sustainability collaboration with Copernicus Institute (Utrecht University; Eerhart, Patel & Faaij)



The production of PEF from fructose and HFCS can greatly reduce the NREU and GHG emissions by:

- ≈ 53% compared to its petrochemical counterpart PET
- ≈ 63% when using maize based ethylene glycol
- ≈ 75% when using sugarcane based ethylene glycol

Conclusions

- Strong Market Pull Biobased Chemicals
- Production is currently expanding rapidly
- In several cases products are market competitive without subsidies
- No winner between drop-in versus new functionality

Dissemination

- Hard copy of report will be printed in February 2012
- Pdf version available on IEA Bioenergy Task 42 website (<http://www.iea-bioenergy.task42-biorefineries.com/>)
- Summary paper in Biofuels, Bioproducts & Biorefining
- Ed de Jong (ed.dejong@avantium.com)